

# **Theory-Driven Evaluation for Assessing and Improving Planning, Implementation, and Effectiveness**

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**DISCLAIMER: The views expressed in this presentation do not necessarily represent the views of CDC.**

## **Ground Rules of the Workshop**

- Share your ideas, experience, and questions with others
- Respect different views and opinions
- Support a pleasantly learning environment

# Part I: Basic Concepts and Conceptual Framework

# Historical Background

An Alternative to method-driven and black-box evaluation :

- Method-Driven Evaluation

- Black-Box Evaluation

Intervention      →      Outcomes

- Theory-Driven Evaluation  
How? Why?

# **Literatures on Program Theory and Theory-Driven Evaluations**

- **New Directions of Evaluation**  
Bickman (Ed.), 1987, 1990  
Roger, et al., (Eds.) 2000
- **Books**  
Major evaluation text books (chapters on program theory)  
Chen, 1990  
Chen and Rossi, (eds.) 1992  
Chen, 2005  
Donaldson 2007
- **Major evaluation text books have a chapter on theory-driven evaluation**
- **Many articles**

# Program Theory (1)

- Bickman (1987): a model of how a program is supposed to work.
- Wholey (1987): identifies program resources, program activities, intended program outcomes, and specifies a chain of causal assumptions linking these components.
- Weiss (1995): a picture of how and why programs work.

## Definitions of program theory (2)

Chen (1990): What must be done to achieve the desirable goals, what other important impacts may also be anticipated, and how these goals and impacts would be generated.

Chen (2005): A set of stakeholders' Implicit and explicit assumptions on what actions are required to solve a problem and why the problem will respond to the actions.

Descriptive assumptions (**Change Model**)

Prescriptive assumptions (**Action Model**)

# **Do stakeholders have a program theory underlying their program?**

Do they have a change model? (Why would the intervention affect the outcome?)

Academic theory (explicit)

Stakeholder theory (implicit)

Do they have an action model (What actions are needed?)

Who should be the implementers?

How to recruit clients?

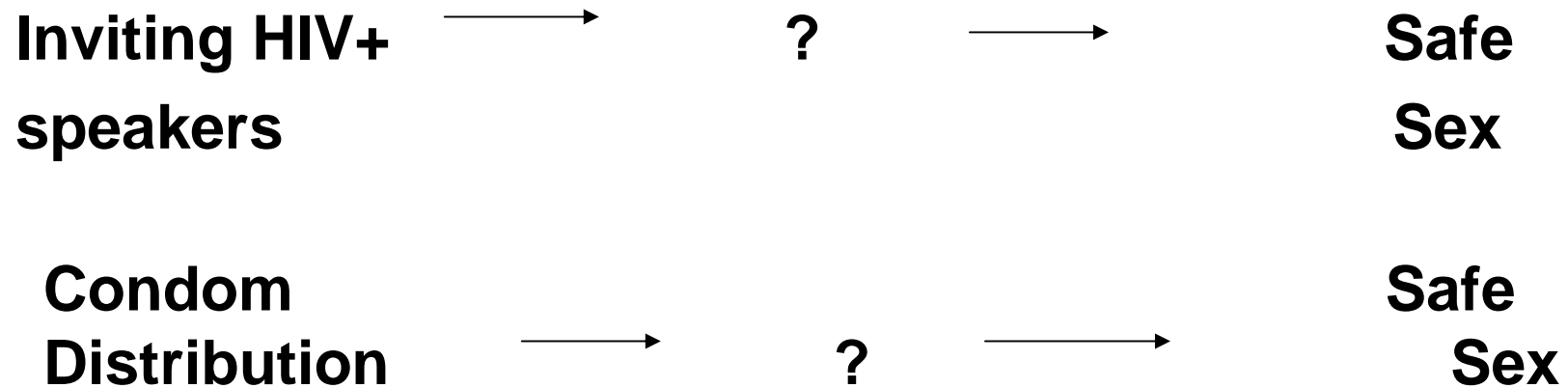
How to deliver the intervention?

etc.



## Example of Change Model

- **Stakeholder theory of a HIV Prevention Program for youth**



## Examples of Stakeholder Theory: Laub et al., 1999

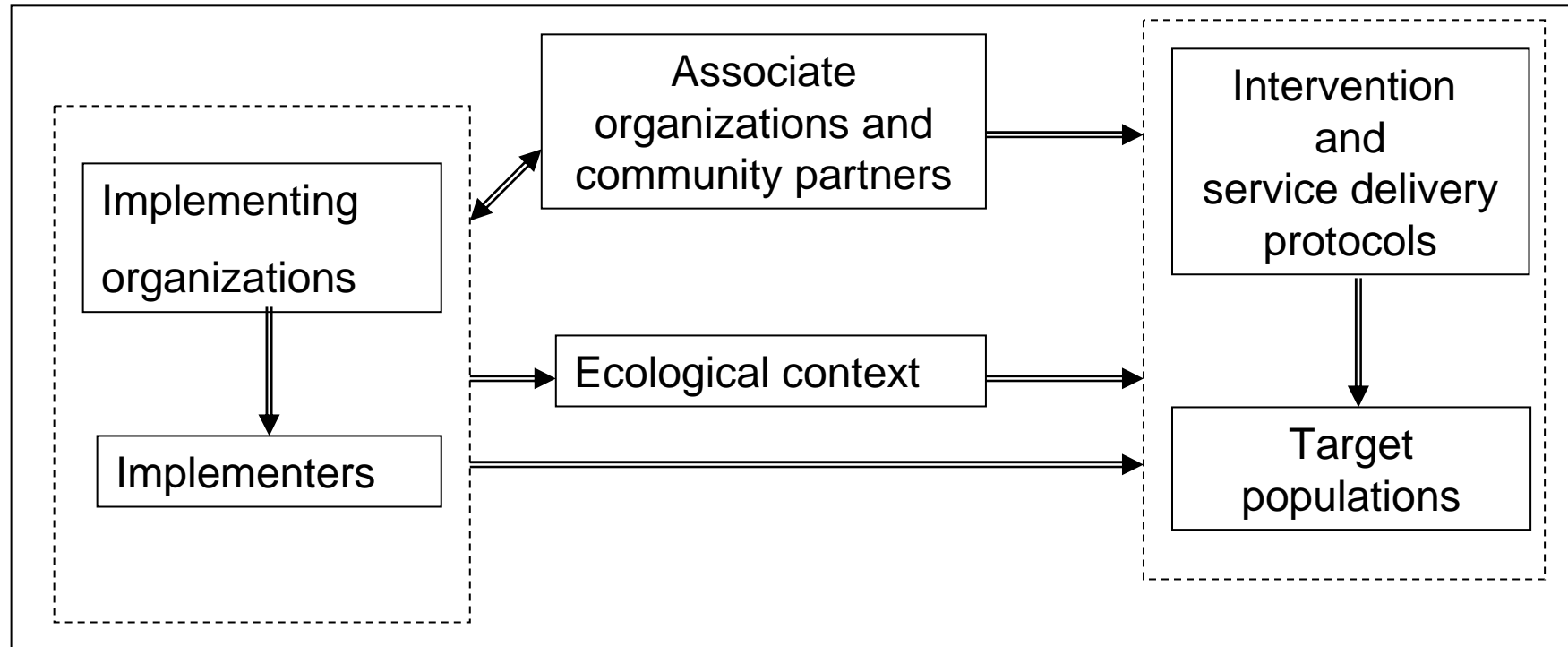
- **Stakeholder theory of a HIV Prevention Program for youth**

**Inviting HIV+ speakers** → **Youth feel they are not invincible for HIV** → **Safe Sex**

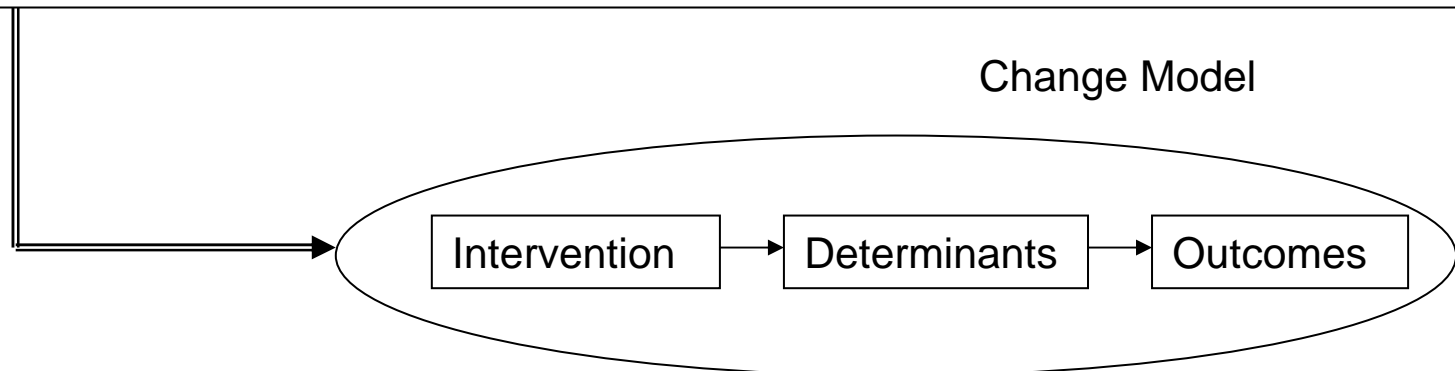
**Condom Distribution** → **Condom Availability** → **Safe Sex**

# PROGRAM THEORY

## Action Model



## Change Model



# Theory-Driven Evaluation

- Evaluators facilitate program stakeholders to clarify their program theory. (program theory: stakeholders' implicit and explicit assumptions on what actions are required to solve a social or health problem and how the problem will respond to the actions.)
- The program theory is then used as a framework to guide the design of evaluation design, the selection of research methods, and the collection of data.

# **Applications of Theory-Driven Evaluation**

- **Theory-driven outcome evaluation (change model)**
- **Theory-driven process evaluation (action model)**
- **Theory-driven approach for program planning**  
**(action model and change model)**

## **Part II: Theory-Driven Outcome Evaluation**

# Change Model



# Components of a Change Model

- Intervention
- Determinants: Causes of a Problem
  - Leverages
  - Intervening variables
  - Mediators
- Outcomes



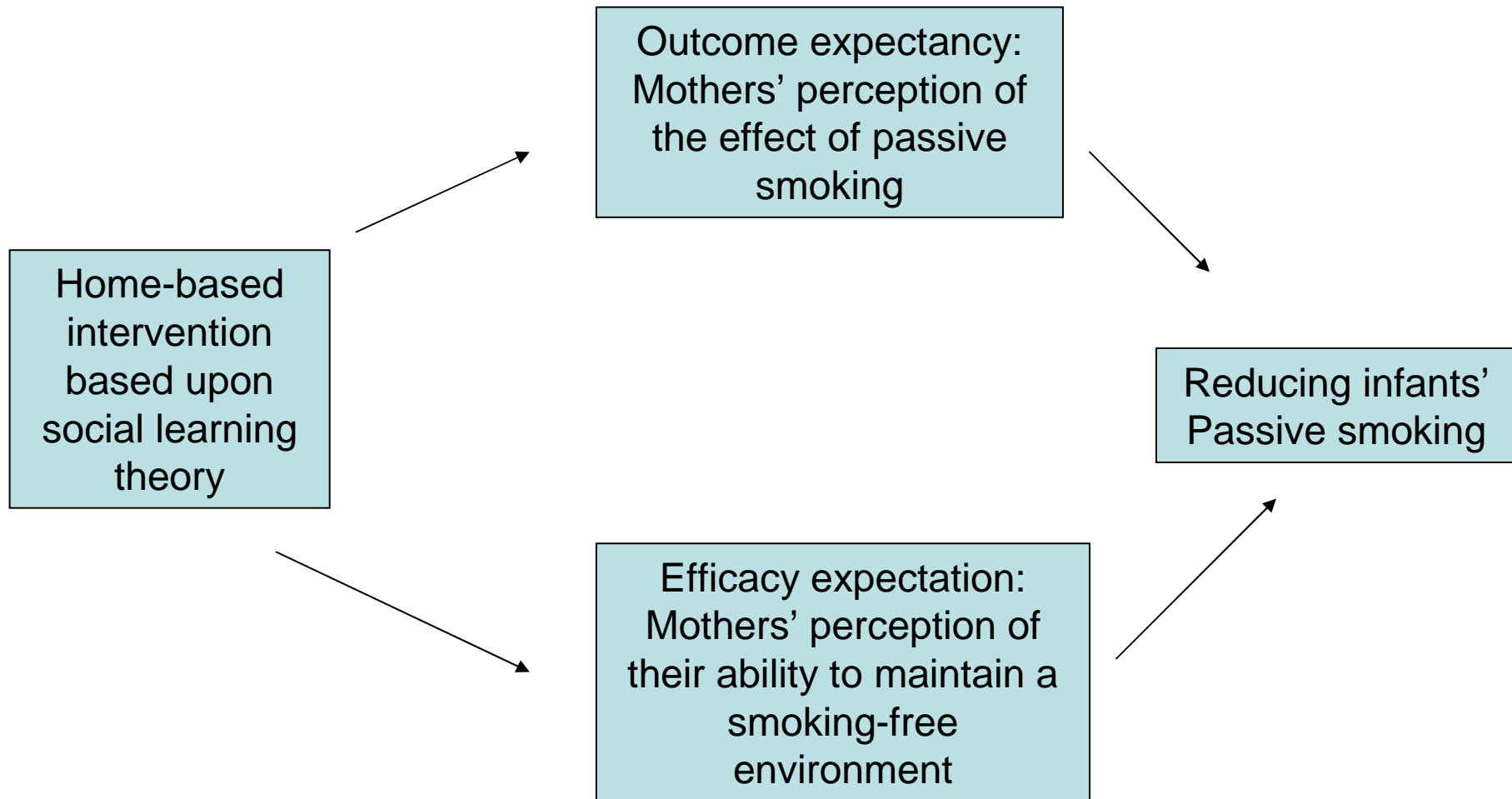
## Examples of Stakeholder Theory: Laub et al., 1999

- **Stakeholder theory of a HIV Prevention Program for youth**

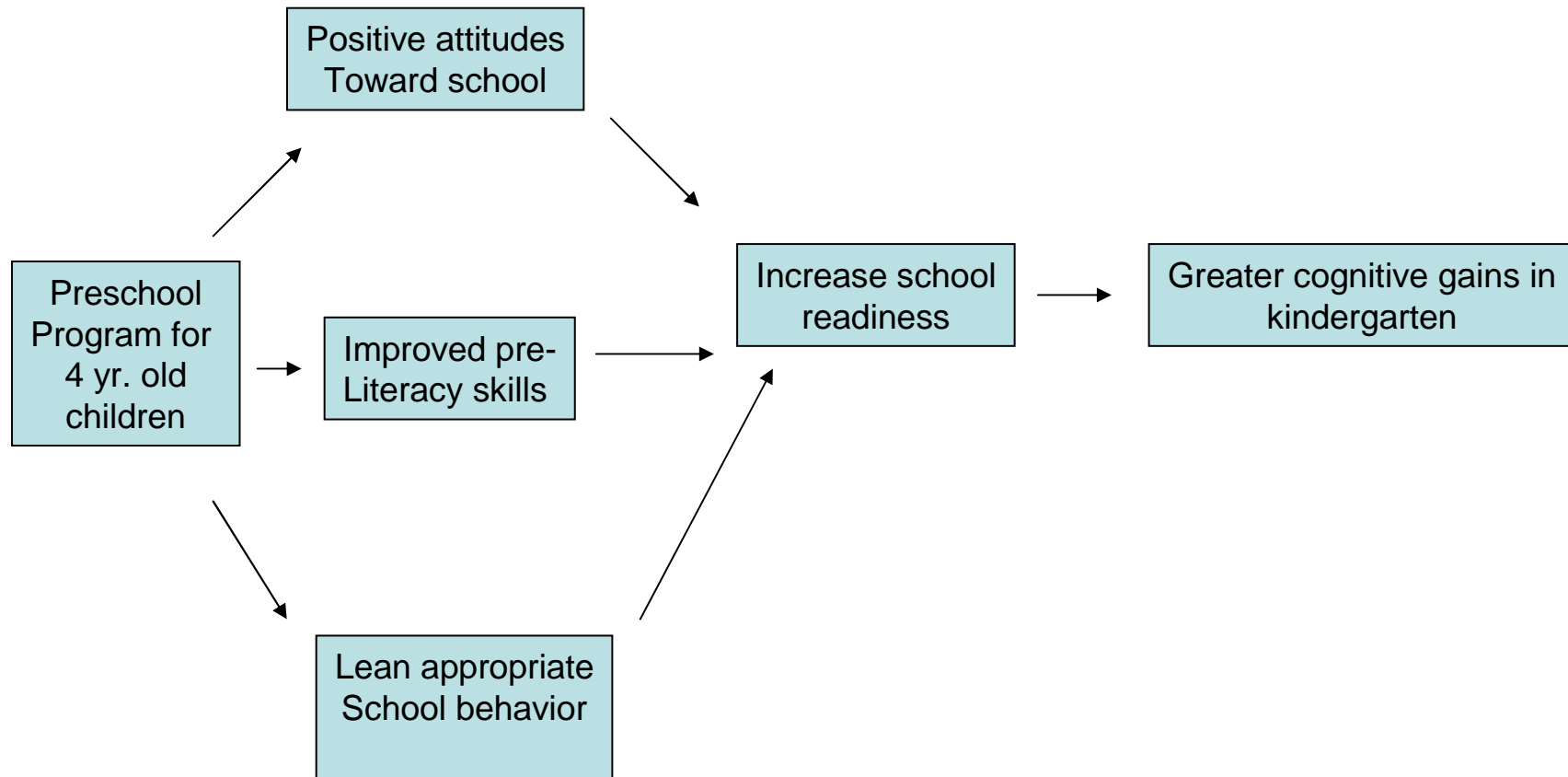
**Inviting HIV+ speakers** → **Youth feel they are not invincible for HIV** → **Safe Sex**

**Condom Distribution** → **Condom Availability** → **Safe Sex**

# Academic theory based intervention: Stretcher, et al., 1989



# Example of Change models



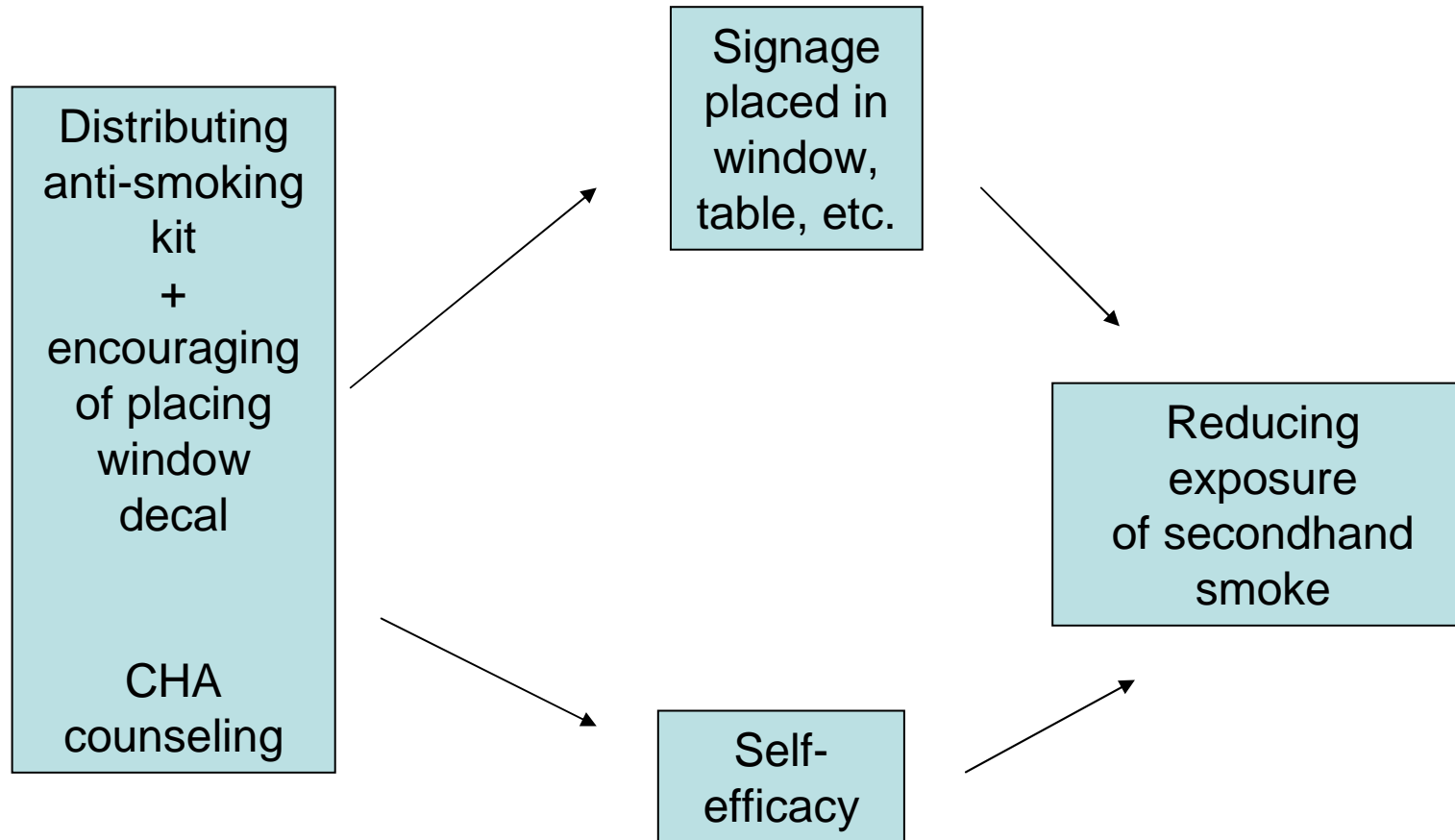
## Exercise 1: Academic vs. Stakeholder Theory

- Program goal: Reduce exposure to secondhand smoke among residents of low-income housing project
- Planning group: Stakeholders (NGOs) and professors
- Interventions:
  - Professors: Community health advisor (CHA) model
  - Stakeholders: Education/signage intervention (Encourage residents to place signage such as window decal: “ This is a Smoke-Free Home.”)
- Outreach workers: 7 female residents receiving unemployment checks
- Budget: moderate

### Exercise questions:

1. Discuss the rationales used by stakeholders and professors for proposing different interventions
2. Discuss the pros and cons of these two types of interventions

# Program theory underlying the intervention



## Conceptual Facilitation

- Evaluators' role: facilitator
- Principles of facilitation:
  - Respect
  - Fairness
  - Parsimony
  - Stakeholders' ownership

## **How to clarify stakeholders' change model or program theory (conceptualization facilitation)**

- Facilitating stakeholders to clarify their program theory
- Formats
  - Intensive interview
  - Working group meeting
- Theorizing Methods
  - Forward reasoning
  - Backward reasoning
  - Both

# Clarifying Stakeholders' Change Model:

## 1. Clarifying Goals/Outcomes

- **Avoid a goal trap**  
Official goals vs. operative goals  
Ex. Official goals of a prison (rehabilitation?)
- **Stress the measurability**  
Enhancing elderly people's social functioning
- **Stress the plausibility of goals**  
Desirable goals vs. plausible goals  
Ex. The goal of a media program is to eliminate racism
- **Issues on intended and unintended outcomes**  
  
Unintended outcomes: negative  
positive



## 2. Clarifying Determinants

- Determinants: Causes of a problem, leverages, intervening variables, mediators
- Stakeholders usually make a set of implicit assumptions on determinants when they design an intervention program

Ex. Wife abuse program

Why do husbands abuse their wife?

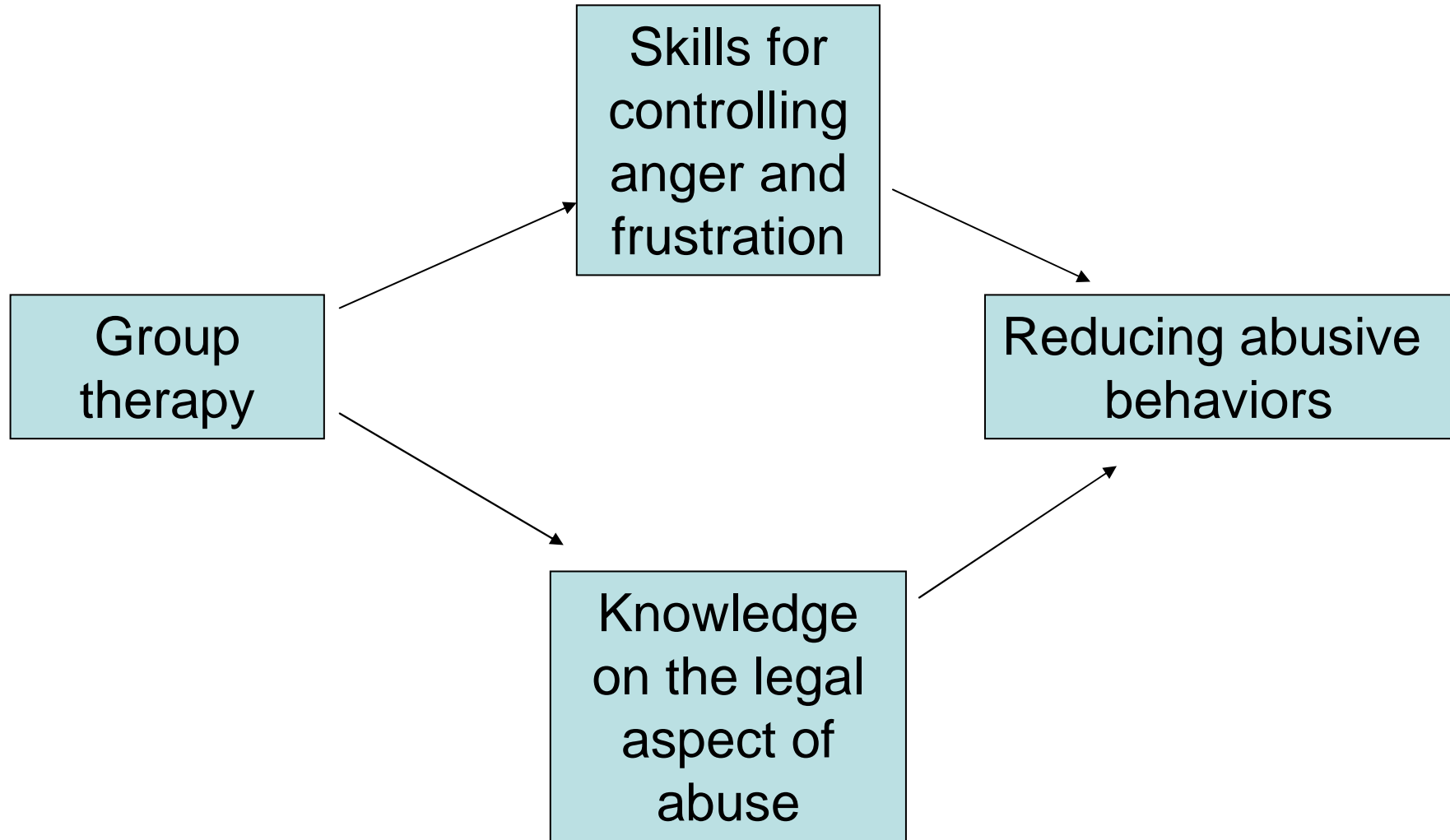
power factors

cultural factors (e.g. rule of thumb)

anger control

criminal justice factors

# Stakeholders' change model



### **3. Clarifying Intervention**

- What is the intervention? What are the essential elements?

Intervention vs. supportive activities?

- Do stakeholder groups agree on the intervention?

## Conceptualization Facilitation

### Theorizing Methods

- Backward reasoning

Why?

Intervention ← Determinants ← Outcomes

- Forward reasoning

Intervention → Why? → Outcomes  
(Determinants)

- Both

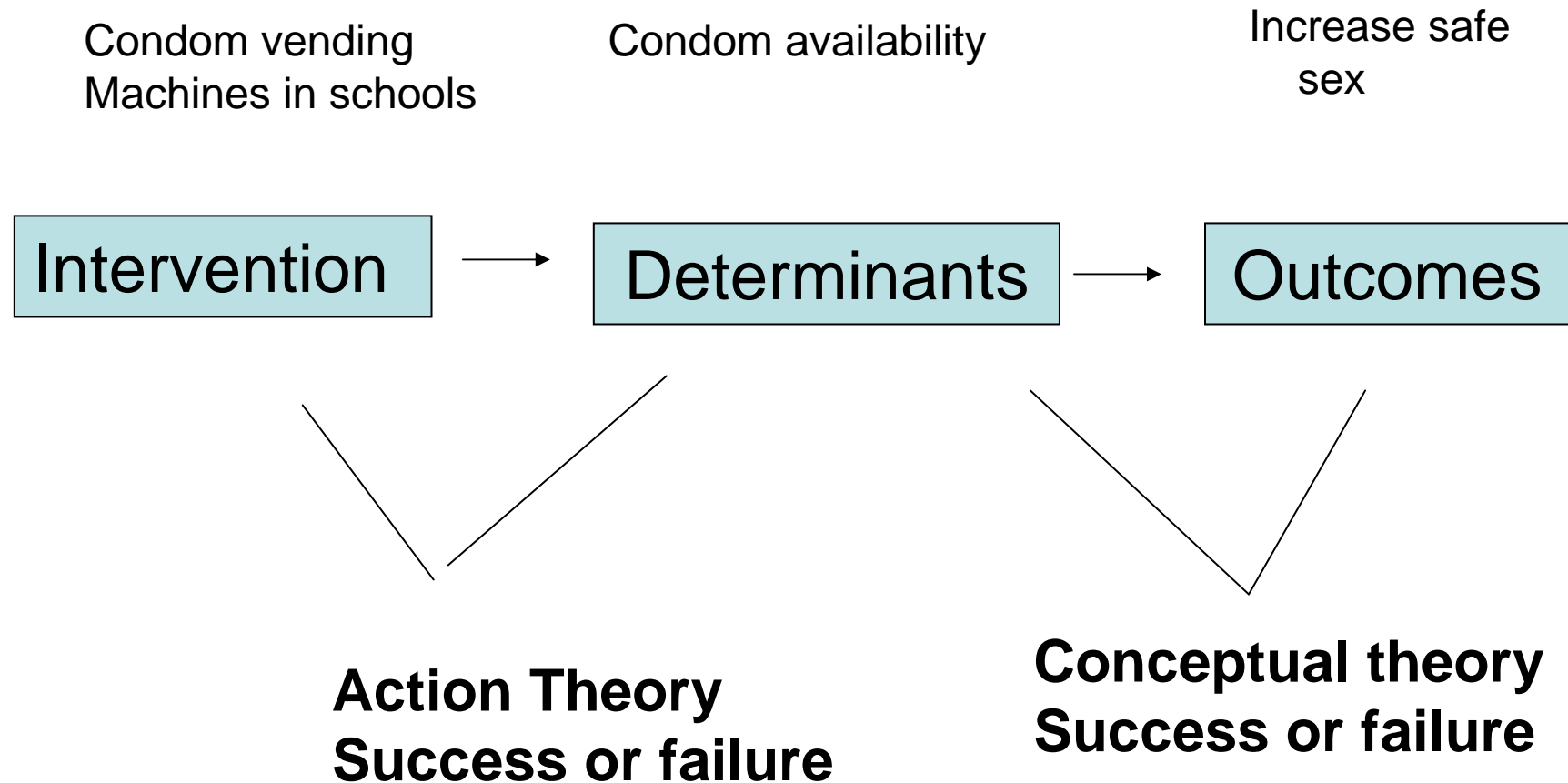
# Use a change model to conduct outcome evaluation

- **Clarifying program theory**  
Qualitative methods
- **Measures**  
Find indicators or develop instruments for measuring intervention, determinants, and outcomes
- **Research design**  
Using a rigorous design (i.e., experimental and quasi-experimental design) to provide credible evidence among these components
- **Data collection**  
Quantitative methods
- **Statistical Analysis**  
Path analysis, structural equations model

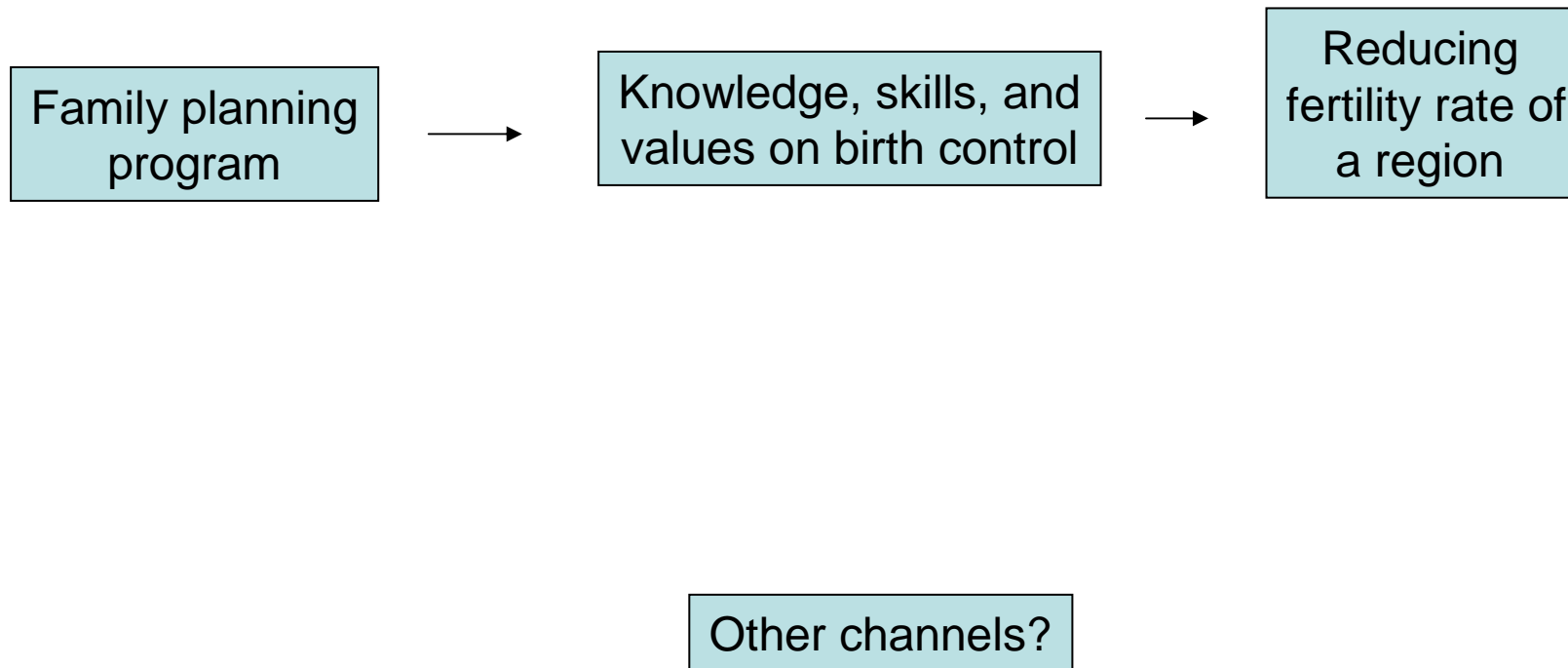
## **Advantages to evaluate a change model**

1. Understanding why a program was successful or not
  - Action theory: Success or fail
  - Conceptual theory: Success or fail

# Concepts of Program Success or Failure

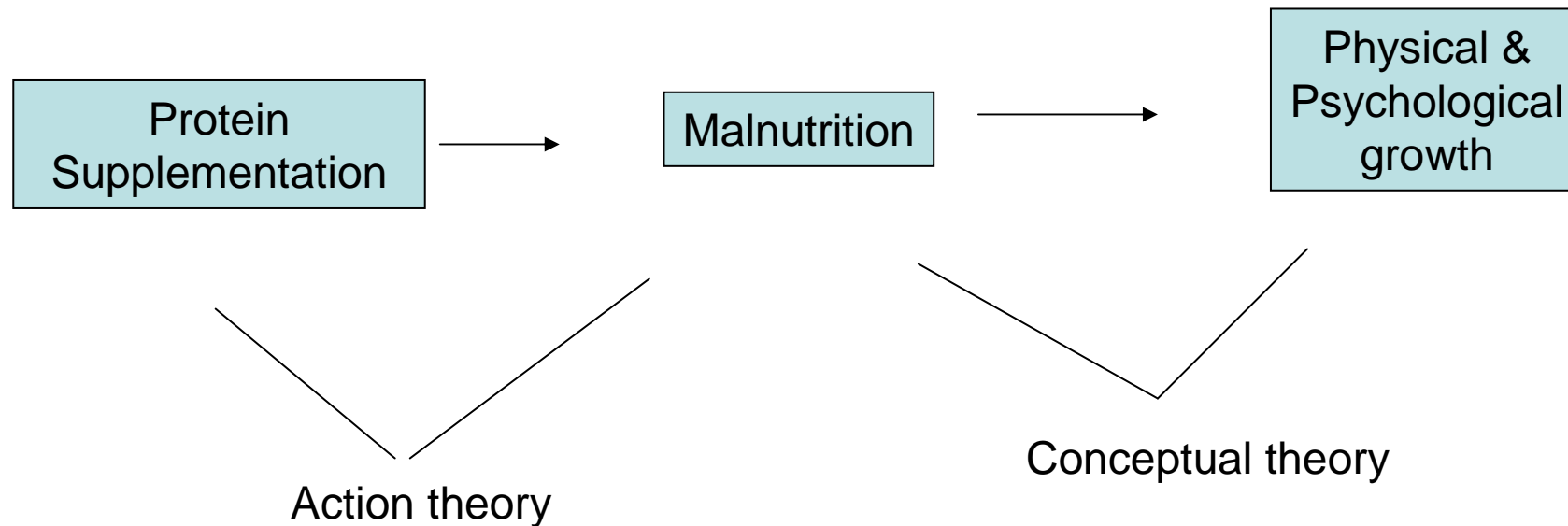


## 2. Enhance construct validity of evaluation





### 3. Formative feedback on the mediating process for early improvement



# Methods Used to Assess a Change Model

## Change Model Clarification

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## Empirical assessment

### Qualitative methods

In-depth interview  
Working group

### Quantitative methods :

#### **Design:**

Experimental, quasi-  
experimental, pre-experimental  
designs

#### **Statistical Model:**

Path analysis  
Structural equation model

**Qualitative Methods:** optional

## Part II: Theory-Driven Approach for Program Planning

# Program Theory and Program Planning

- Facilitating stakeholders to clarify their program theory
- Stakeholders want evaluators to help in the planning stage
  - To enhance the soundness of program theory
  - To build a consensus on the program theory among different stakeholder groups before implementation

# Consensus issue and the implication of evaluation criteria

Ex. The first Head Start evaluation

- Evaluators mainly assessed the program by using the following goals proposed by federal government: math and reading scores

The evaluation results: the program has little effects on math and reading score

- Managers and teachers of the local head start centers: The evaluators evaluate wrong goals.

Their goals: nutrition, physical and emotional development, dental hygiene, social skills, and parenthood.

## Part III: Theory-Driven Process Evaluation

Action model  
as Planned

Congruency

Action model as  
delivered

# Theory-Driven Process Evaluation

- Clarifying stakeholders' action model
- Applying conceptualization facilitation
  - Intensive interview or working group meeting
- Research methods used to collecting data for assessing the actual implementation: mixed methods
- Assessing the congruency between the plan and actual implementation



## Issues on Incongruence between plan vs. actual implementation

- Fidelity tradition
- Adaptation tradition

## Issue 2: Theory-Driven Evaluations and Mixed Methods

### Theory Clarification

**Qualitative**

**Quantitative**

### Empirical Assessment

**Quantitative (Switch)**

**Mixed methods for different components  
(Complementarity)**

**Mixed methods for including contextual information  
(Contextual overlaying)**

**Mixed methods for triangulation (Triangulation)**

**Qualitative (Switch)**

**Mixed methods, etc.**

## **Strategies for Conceptualization Facilitation**

- Same as those in the change model

## **Facilitating Stakeholders to Clarify their Action Model**

- **Implementing organizations:** Assess, enhance, and ensure its capacities
- **Implementers:** recruit, train, and maintain both competency and commitment
- **Intervention protocol:** Make it available
- **Associate organizations:** Establish collaboration
- **Ecological context:** seek its support
- **Target population:** identify, recruit, screen, serve
- **Goals/Outcomes:** measurability, plausibility

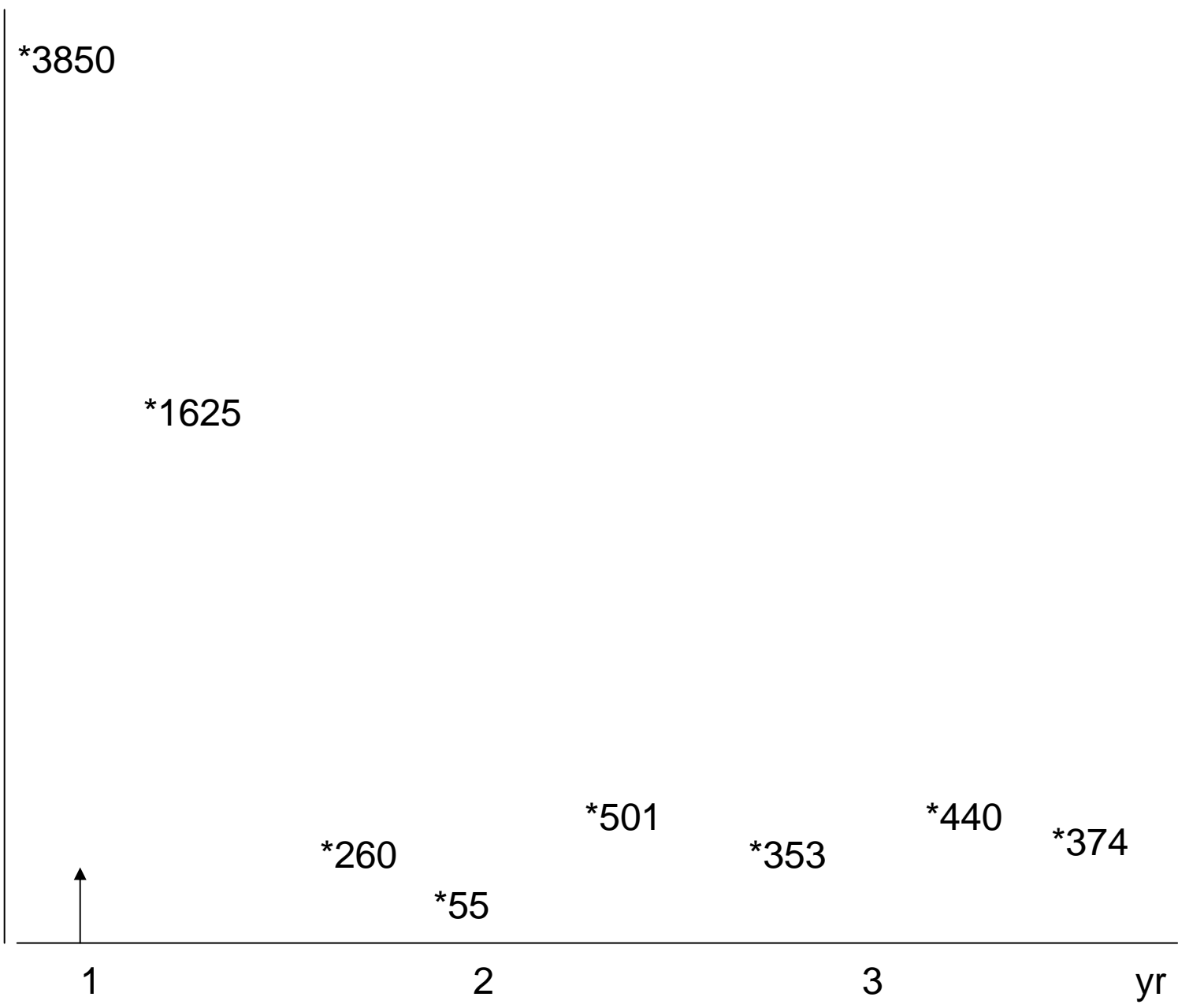
# Theory-Driven Process Evaluation

Program components in an action model	Program Plan	Actual implementation	Data (quat. Or qual.)
Target population			
Implementing org.			
Implementers			
Intervention and service delivery protocols			
Associated orgs./ partners			
Ecological support			

# **Theory-Driven Process Evaluation in Action: Evaluating a School-Based Anti-Drug Abuse Program in Taiwan**

- Drug abuse among middle school students had worsened
- The Ministry of Education launched a national anti-drug abuse program to deal with the problem
- Teachers were trained to identify drug abusing students and provide counseling
- Schools were required to file monthly reports on the numbers of active drug abusing students to the ministry

# of active cases



# Theory-Driven Process Evaluation Application Procedures

- Working group meetings with key officials at the Ministry of Education to develop an action model
- Working group meetings with representatives of teachers to develop their version of the action model
- Synthesized two groups into a combined version for feedback
- Used mixed methods (site visits, survey, participant observation, focus group meetings, interviews, record checking) to collect implementation data



# Action Model as Planned vs. as Implemented

Component	Plan	Actual implementation
Target population	All drug abusing students Verified through urinalysis	Easy to reach students Urinalysis was not controlled
Implementers	Competent in delivering the intervention	Inadequately trained

## Action Model (cont)

<b>Component</b>	<b>Plan</b>	<b>Actual implementation</b>
Intervention protocol	High quality counseling	Admonishments, threats, encouragements
Service delivery protocol	Compulsory individual counseling	Lacked plan and objectives

## Action Model (cont)

<b>Component</b>	<b>Plan</b>	<b>Actual implementation</b>
Implementing Organizations	Every School	Smaller schools not involved
Linking with associate organizations	Effective centralized school system	Communication gap; mistrust between schools and ministry of education

## Action Model (cont)

Component	Plan	Actual implementation
Ecological Context		
Micro	Eliminating video game arcades	Video game arcades still exist
Macro	Strong public support	Strong public support

## Part IV: Advanced Issues

- Top-down approach and evidence-based intervention

# Evidence –Based Interventions (EBIs) and the Top-Down Approach

- EBIs: Interventions proven efficacious by rigorous methods in controlled settings. Rigorous methods usually means randomized controlled trials (RCTs).
- The top-down approach:
  1. Efficacy evaluation (EBIs): Providing strongest evidence of effectuality of an intervention (Maximizing internal validity)
  2. Effectiveness evaluation: Providing evidence that the effectuality is transferable to the real-world (external validity)
  3. Dissemination

## Limitations of the EBIs:

1. EBIs are not necessarily to be effective in the real world.
2. EBIs are not relevant to real-world operations.
3. EBIs do not adequately address issues and interests of stakeholders.
4. EBIs Can be implemented by stakeholders with high fidelity in the real-world context.

## **Limitation #4: Difficulties in implementing EBIs in the real world**

- National Cooperative Inner-City Asthma Study (NCICAS): Trained master's level social workers to provide families asthma and psychosocial counseling.
- NCICAS had features of an efficacy evaluation such as:
  - monetary and child care incentives
  - highly committed counselors,
  - food/refreshments during counseling,
  - frequent contacts with participants,
  - counseling sessions were held at regular hours, etc.

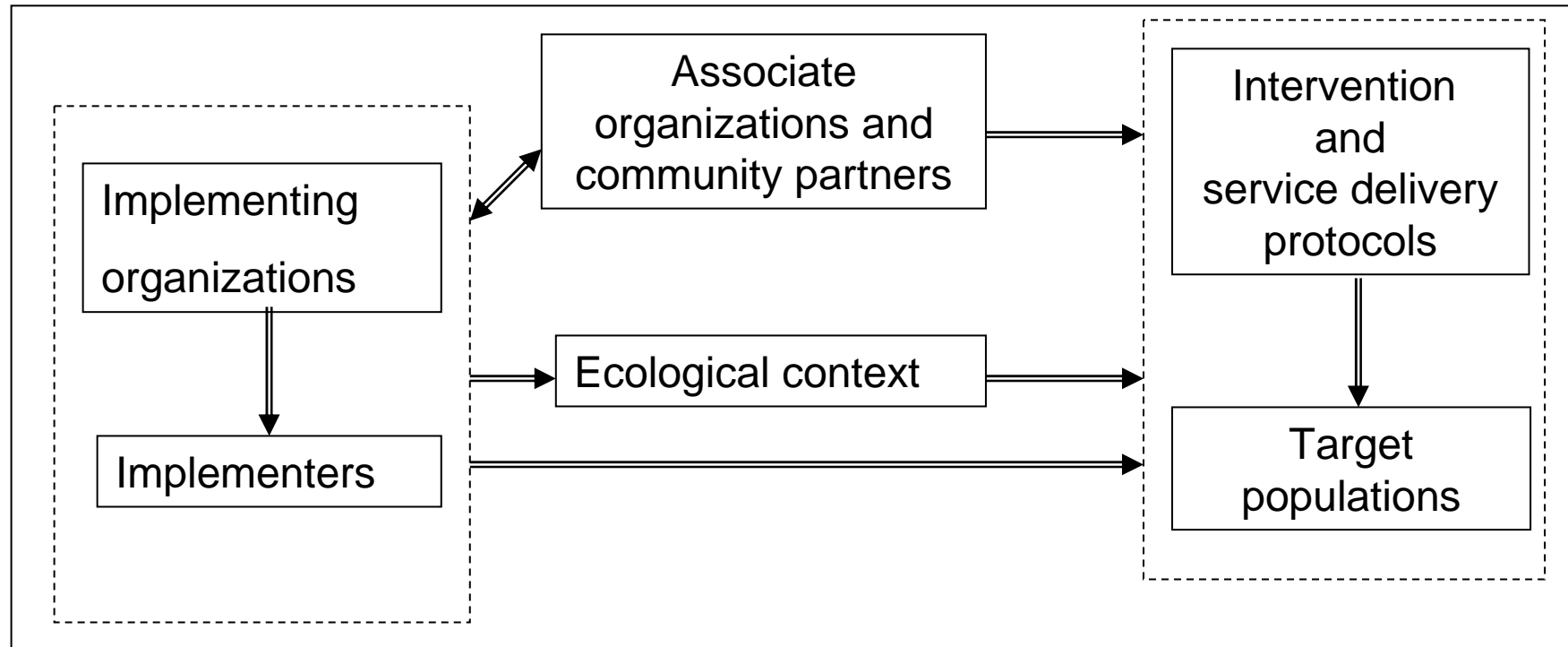


#### Limitation #4: Difficulties in implementing EBI in the real world (continued)

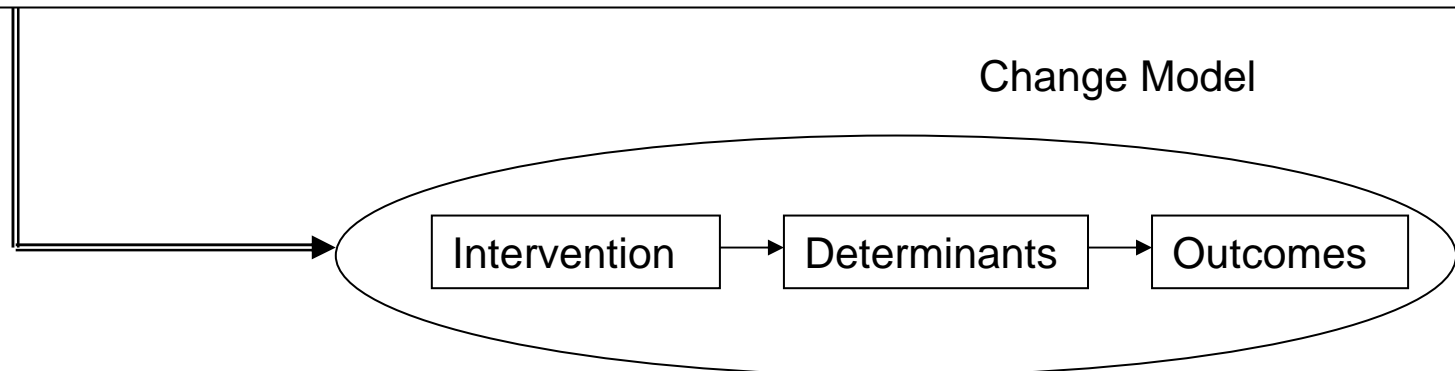
- The Inner-City Asthma Intervention (ICAI): Implementing NCICA as an intervention in the real-world.
- Difficulties in delivering the exact NCICAS in the real world: Many adaptations and changes.
  - Were difficulties to contact and meet with families
  - Held sessions in evenings or weekends
  - Provided no monetary and child care incentives
  - Provided no food/refreshments
  - Had difficulties in retaining social workers
- Only 25% of the children completed the intervention

# PROGRAM THEORY

## Action Model



## Change Model



# Integrative Validity Model

- Effectual validity : Evidence on an intervention's effectuality
  - Viable validity: Evidence on an intervention's viability
  - Transferable validity: Evidence on transferability of an intervention's effectiveness and /or viability
- \* The model is an expansion of the distinction of internal and external validity by Campbell and Stanley's (1963)

# **An Alternative: Integrative Validity Model and “Bottom-Up” Approach (Continued)**

Concept of Viability

Components:

Practical, suitable, affordable, evaluable, and helpful.

## **An Alternative: Integrative Validity Model and “Bottom-Up” Approach (Continued)**

### Viability Evaluation

- Assess the extent to which an intervention program is viable in the real world (e.g., practical, suitable, affordable, evaluable, helpful)
- Methodology: Mixed methods (e.g., pretest-posttest, interviews, focus groups, survey)

## The Bottom-Up Approach

- Start with addressing viable validity (viable evaluation), optimize effectual validity and transferable validity (effectiveness evaluation), then maximize effectual validity (efficacy evaluation)
- Only *viable* interventions are worthy of *effectiveness evaluation*
- Only those interventions that are *viable*, *effective*, and *capable of generalization* are worthy of *efficacy evaluation*

**Top-Down Approach**

Efficacy Evaluation



Effectiveness Evaluation



Dissemination

Dissemination



Efficacy Evaluation



Effectiveness Evaluation



Viability Evaluation



**Bottom-Up Approach**

## **Exercise 2: What are the pros and cons of the top-down approach and bottom-up approach?**

- Top-down approach

Pros

Cons

- Bottom-up approach

Pros

Cons



## References

- Chen, H.T. 2005. Practical Program Evaluation: assessing and improving program planning, implementation, and effectiveness. Sage.
- Chen, H.T. 1990. Theory-Driven Evaluations. Sage.

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- Chen HT. 2010. “The bottom-up approach to integrative validity: a new perspective for program evaluation.” *Evaluation and Program Planning* 33(3): 205–14.
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- Chen HT and Garbe, P, “Assessing program outcomes from the bottom-up approach: An innovative perspective to outcome evaluation”, in Chen HT, Donaldson S, Mark M, (Eds.) Advancing Validity in Outcome Evaluation: Theory and Practice. *New Directions for Evaluation* (forthcoming).